

Johnson Controls

We combine technology with insights to build purposeful solutions that help the world progress, meeting today's needs and shaping better tomorrows.

October 2018

Johnson
Controls



Johnson Controls is a global diversified technology and multi industrial leader serving a wide range of customers in more than 150 countries.

Our 120,000 employees create intelligent buildings, efficient energy solutions, integrated infrastructure and next generation transportation systems that work seamlessly together to deliver on the promise of smart cities and communities. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. We are committed to helping our customers win and creating greater value for all of our stakeholders through strategic focus on our buildings and energy growth platforms.

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150+ Countries



120,000 Employees



4M+ Customers



\$12B Saved in Energy Efficiency

PROMISE We are Johnson Controls.
We're here to advance the human experience by creating
the smartest environments and energy solutions in the world.
We are building tomorrow, today.

VISION A safe, comfortable and sustainable world.

MISSION Helping our customers win everywhere, every day.

VALUES

INTEGRITY FIRST We promise honesty and transparency. We uphold the highest standards of integrity and honor the commitments we make.

PURPOSE LED We believe in doing well by doing good and hold ourselves accountable to make the world a better place through the solutions we provide, our engagement in society, the way we do business, and our commitment to protect people and the environment.

CUSTOMER DRIVEN We win when our customers win. Our long-term strategic relationships provide unique insights and the ability to deliver exceptional customer experiences and solutions.

FUTURE FOCUSED Our culture of innovation and continuous improvement drives us to solve today's challenges while constantly asking 'what's next'.

ONE TEAM We are on team, dedicated to working collaboratively together to create the purposeful solutions that propel the world forward.

Vision, mission and values



VISION

A safe, comfortable
and sustainable world



MISSION

Helping our customers win
everywhere, every day



VALUES

Integrity first, purpose led,
customer driven, future
focused, one team

A global multi-industrial leader

Johnson Controls  **\$20B**

Building Controls

HVAC Solutions & Services

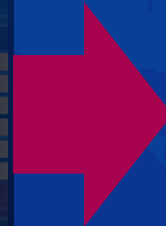
Energy & Power

tyco **\$10B**

Fire Products

Security & Life Safety Products

Integrated Solutions & Services



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\$30B

Leading markets

Buildings

Leading provider of building technology, products and solutions—controls, equipment and services for HVAC, security, fire and refrigeration.



Power Solutions

Global leader and largest manufacturer of automotive batteries, powering nearly every type of vehicle.



At a Glance



- World leader in buildings and energy solutions and technology with \$30B in sales
- Industry leading brands and innovative technologies
- Global footprint and operating system allows for significant scale advantage
- Uniquely positioned to provide most comprehensive portfolio of building and energy solutions
- Strong presence in developed markets and an accelerating presence in key growth markets

Our businesses: Two strong core businesses positioned for growth

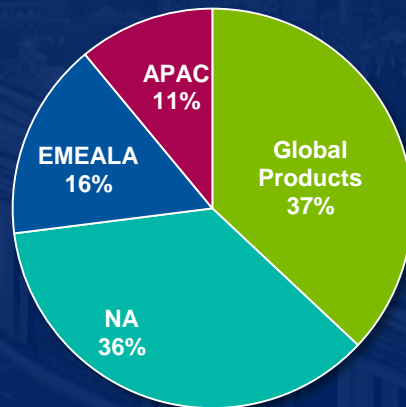
BUILDING TECHNOLOGIES & SOLUTIONS

\$22.8B

SALES

Leading provider of building technology, products and solutions

- Direct access to customer via global branch network
- Play across building system life cycle



FY17 SALES

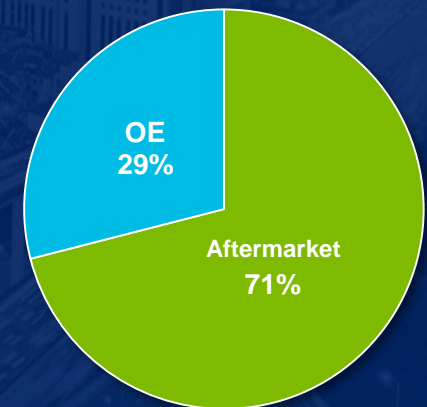
POWER SOLUTIONS

\$7.3B

SALES

Global leader and largest manufacturer of automotive batteries, powering nearly every type of vehicle

- Leading provider across product technology continuum
- Advantaged manufacturing scale and process technology



FY17 SALES



Social Responsibility

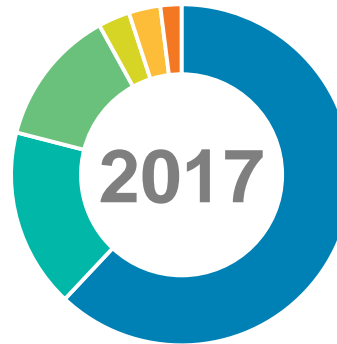
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Tomorrow needs a world with safer, smarter and more secure communities

\$16.7M

donated to nonprofit and community organizations globally in 2017



62% Health & Social Services
17% Education
13% Culture & Arts
3% Environment
3% Disaster Relief
2% Civic & Miscellaneous



1.3M

total employee volunteer hours over the past 6 years
(Blue Sky Involve & Community Leadership Program)

2M

people impacted by employee volunteer efforts in 2017

125,500

total employee volunteer hours in 2017
(Blue Sky Involve, Community Leadership Program & STEM Leadership Program)

Blue Sky Involve at a glance





Bratislava Business Center

Bratislava Business Center is the most established and biggest center of Johnson Controls providing a variety of financial and non-financial services.

Bratislava Business Center

Growing together since 2007

Founded in

2007

Employees

1500

Supporting all
business units
of Johnson
Controls
worldwide

Finance

Internal Audit

Tax

Purchasing

HR

IT

Sales

Program
Management

New state-of-the-art facility: July 2017



Modern
Offices

Canteen

Nursery

Fitness
Studio

Headcount Overview

1500

Current headcount

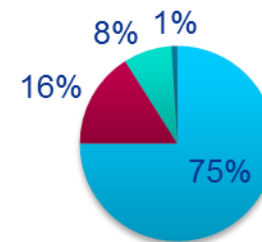
31Y

Average age in the BBC

164

Employees on maternity leave

Education



■ University ■ Secondary ■ Bachelor ■ Postgraduate

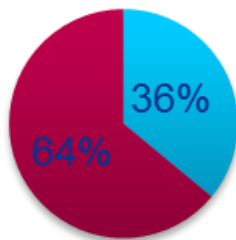
Diversity

We are very proud to have diverse team in BBC!

46

Nationalities within BBC

Gender



■ Men ■ Women

Albania, United States, Belgium, Belarus, Brazil, Bulgaria, Canada, UK, Croatia, Germany, Czech Republic, Chile, Dominican Republic, Netherlands, Ecuador, Egypt, Spain, France, Greece, Hungary, Italy, Estonia, Ireland, Jordan Columbia, South Africa, Kosovo, Lebanon, Lithuania, Lichtenstein, Macedonia, Mexico, Poland, Portugal, Romania, Russia, Serbia, Slovakia, Slovenia, Syria, Turkey, Ukraine, United Arab Emirates, Armenia, China, Turkmenistan



Johnson Controls Bratislava Business Center Corporate Responsibility in Practice

Bratislava Business Center CSR activities

- Johnson Controls Fund - administered by the Pontis Foundation
- Cvernovka Foundation
- Plamienok
- Children of Slovakia Foundation
- Children's Hour
- Our City
- Giving Tuesday
- Christmas Wishes
- Sheltered workshops
- Blood donations
- JC Cares

Johnson Controls Fund

- Administered by the Pontis Foundation
- Operating since 2009
- Supporting non-profit organizations in the strategic area of education of children and young people in social care
- Close cooperation on other charity projects and events
 - Our City
 - Giving Tuesday
 - JC Cares

Cvernovka Foundation

- Helps to build stronger community within Cvernovka Foundation
- The goal is to build a creative and cultural center that will bring together artists and provide a space for various cultural events, discussions, lectures and workshops
- Projects supported by JCI:
 - New elevator which ensures an easy barrier-free access to the center
 - "Give us a chance" project that will allow people who have found themselves on the margins of society or in a bad socio-economic situation to return to normal life

Plamienok

- Supported summer camp of Plamienok „The Magical Garden“
- Summer therapeutic camp for children and young people after a loss of close family member
- Camp is focused on children care and gives them the opportunity to spend time with people with similar life experiences and to bring them new experiences, challenges, friendships and the feeling that they are not alone

Children of Slovakia Foundation

- Project “Life of young people under control“ focused on education of children and young people from foster homes
 - Financial literacy
 - How to write a CV
 - Prepare for an interview
 - Internships and part time jobs
- Target group – young people aged 12 – 18
- 8 foster homes from Slovakia involved: Istebné, Bytča, Kremnica, Trnava, Hriňová, Valaská, Vranov nad Topľou, Podolíneč
- JCI employees actively participating in the project

Children's Hour

- Project Children's hour, during which a public collection and a benefit television show is held to promote the idea of donation and help for disadvantaged children.
- The foundation aims to help children, young people and their families overcome the difficult life situations and support activities that make the world of children more sophisticated.

Our City

- The biggest corporate volunteering event in Slovakia annually organized since 2007
- 700 JCI employees join the event in 2018
- Activities include painting fences and benches, cleaning parks and rivers, helping save castle ruins or spending time with seniors or disabled people

Giving Tuesday

- This international event is organized in Slovakia since 2017, with JCI being the general partner of the event
- Giving Tuesday 2017:
 - 40 companies involved
 - 115 non-profit organizations supported
 - Thousands of people gained support or had the opportunity to engage in philanthropic activities, encouraging corporate philanthropy and responsible business in Slovakia
- JCI Employees are able to engage in various activities, such as collections, giving expert time or providing training

Christmas Wishes

- JCI Internal charity drive organized annually since 2008
- Helping children and families who are in a difficult life situation
- Children can submit their gift wishes on a list and employees volunteer to buy them
- Over 100 fulfilled wishes every year

Sheltered workshops

- JCI organizes Easter and Christmas markets where employees can buy various decoration items and support sheltered workshops
- An annual tradition since 2008
- JCI buys handmade items for employees' Christmas presents

Blood donations

- Blood donations organized on a quarterly basis
- Up to 100 employees participate every time

Johnson Controls Cares

- Devoted to help those employees or their family members who are facing a health condition, unfavorable life situation or challenging social circumstance
- Providing financial support in other situations:
 - Rehabilitation, or purchase of rehabilitation or other medical aids
 - Lactose-free or gluten-free products for people with food intolerance

Questions?





Thank you for your attention!

